

# Beyond the WTO? An Anatomy of EU and US Preferential Trade Agreements

Henrik Horn Petros C. Mavroidis André Sapir

(Updated 2010)

# Motivation for the study

- Growing number and scope of PTAs
- Effect on the multilateral trading system. Two views:
  - Worry about discrimination and other negative effects
  - Multilateralising PTAs will solve the problem
- But what are the precise facts about PTAs?
  - We concentrate on EU and US PTAs, because systemic effects
  - We analyze their substantive content
  - An essential step before we discuss their effect

#### How we proceed

- Examine all 14 EU and 14 US PTAs with WTO members
- Divide the agreements into 52 policy areas falling into
  - 14 WTO+: areas already covered by the WTO Agreement
  - 38 WTO-X: new areas, 'beyond the WTO'
- For each agreement, identify which areas are covered
- For each agreement and each area covered, identify whether obligations are legally enforceable



#### The 28 PTAs

(trade in goods AND services in red)

	Concluded	Concluded only		
EU	Turkey ('95) Tunisia ('95) Israel ('95) Morocco ('96) Jordan ('97) South Africa ('99)	Mexico ('01) FYRoM ('01) Egypt ('01) Croatia ('01) Chile ('02) Albania ('06)		
	EEA ('92)	CARIFORUM ('08)		
US	Israel ('85) Jordan ('00) Singapore ('03) Chile ('03) Australia ('04)	Morocco ('04) Bahrain ('04) Peru('06) Oman ('06)	Colombia ('06) Panama ('07) Korea ('07)	
	NAFTA ('92)	CAFTA-DR ('04)		

#### The 14 WTO+ areas

- FTA Industrial goods
- FTA Agricultural goods
- Customs Administration
- Export Taxes
- SPS Measures
- State Trading Enterprises
- Technic. Barriers to Trade

- Antidumping
- Countervailing Meas.
- State Aid
- Public Procurement
- TRIMS Measures
- GATS
  - TRIPs

# The 38 WTO-X areas

- Competition policy
- Investment Measures (not covered by TRIMS or GATS)
- IPR (not covered by TRIPs)
- Free Movement of Capital
- Labor Laws
- Environmental Laws
- Social Matters
- Human Rights
- Political Dialogue
- Culture
- Audiovisual

- Statistics
- Energy
- Terrorism
- Drug Enforcement
- Taxation
- Money Laundering
- Illegal Migration
- SMEs
- Corruption
- Etc.



## **Defining legal enforceability**

Test 1: Is the language sufficiently precise and committing to confer rights that could be enforced before a dispute court?

- "The parties shall allow the free movement of capital ..."

- "Neither party may impose performance requirements..."

VS

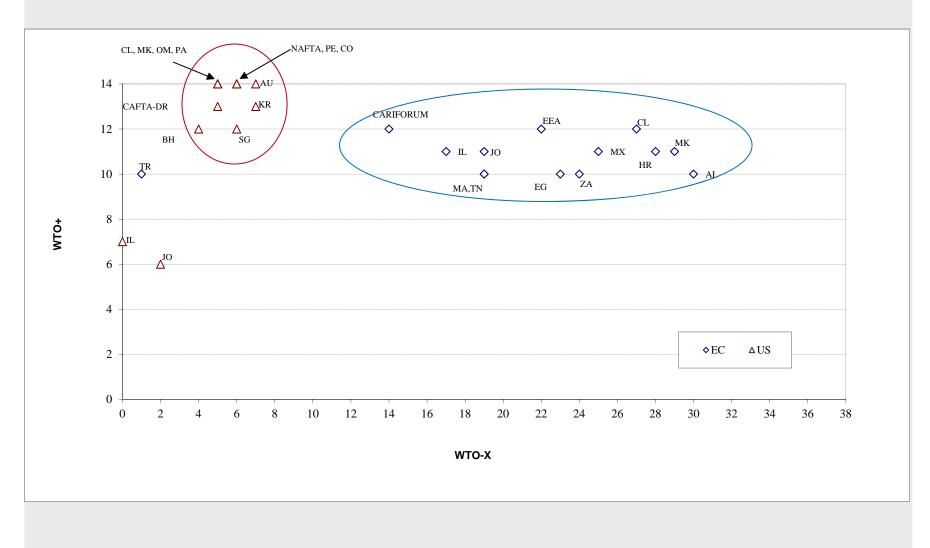
- "The parties shall cooperate to ..."
- "The parties shall strive (aim) to ...".

Test 2: Does the agreement allow dispute settlement for a particular area?

# Caveats

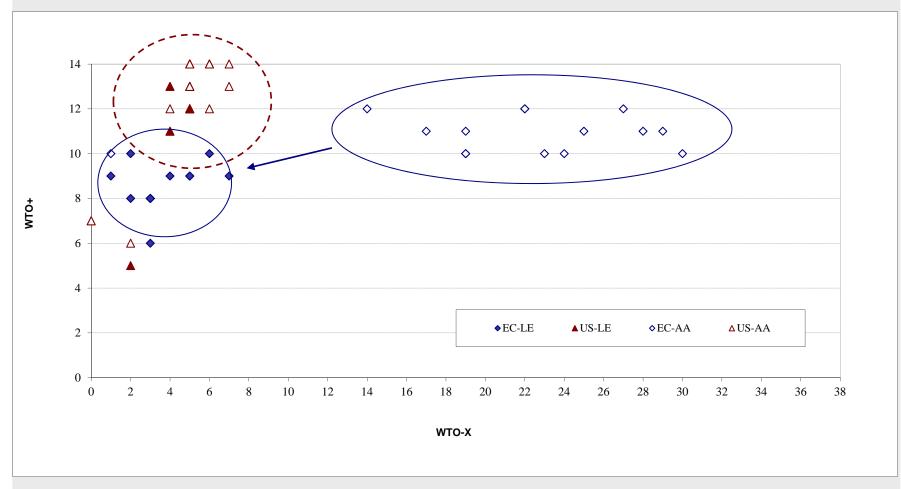
- We examine only the texts of the PTAs, not their actual implementation or effects
- No evaluation of the "depth" of the undertakings
- Some degree of arbitrariness in classifications is inevitable, but the main results should be robust
- No claim that non-enforceable provisions are unimportant

#### Areas covered in EC and US PTAs



9

#### Areas covered with enforceable obligations in EC and US PTAs



#### WTO+ areas with enforceable obligations

rî,

	Number	of PTAs	Perce		
	EU (max14)	US (max14)	EU	US	
FTA Industrial	14	14	100	100	
FTA Agriculture	14	14	100	100	
Customs Admin.	13	13	93	93	
TRIPs	13	14	93	100	
AD	12	12	86	86	
Countervailing Meas.	12	12	86	86	
State Aid	12	11	86	79	
Export Taxes	12	12	86	86	
State Trading	12	7	86	50	
Public Procurement	7	13	50	93	
ТВТ	5	11	36	79	
GATS	4	13	28	93	
SPS	3	2	21	14	11
TRIMs	0	12	0	86	

# **Results for WTO+ areas**

- 8/14 of areas covered + LE in almost all <u>EU and US PTAs</u>
  - FTA, industrial and agricultural products
  - Customs administration
  - TRIPs
  - AD and CVD
  - State aid and state trading
  - Export taxes
- 4/14 are mostly or exclusively present in <u>US PTAs</u>
  - Public procurement
  - TBT
  - GATS
  - TRIMs

# WTO-X areas with 7+ enforceable obligations

	Number	of PTAs	Percentage		
	EU (max14)	US (max14)	EU	US	
Movement of capital	13	12	93	86	
Competition	13	0	93	0	
IPR (non-TRIPs)	11	13	79	93	
Investment	8	11	57	79	
Social matters	7	0	50	Ο	
Environment	2	13	14	93	
Labor laws	2	13	14	93	
Anti-corruption	0	8	0	57	

#### **Results for WTO-X areas**

- Only 8/38 areas contain LE obligations in 7 PTAs or more
  - 3 areas concern <u>both EU and US PTAs</u>:
    IPR, Investment, Capital Movement
  - 3 areas concern <u>only or mainly US PTAs</u>:
    Anti-Corruption, Environment, Labour
  - 2 areas concern <u>only EU PTAs</u>:
    Competition, Social Security



#### Legal inflation, by groups of areas

	EU PTAs			US PTAs		
	AC	LE	% L Infl.	AC	LE	% L Infl.
1. Trade/Investment (9)	107	98	8%	113	113	0%
2. GATS/TRIPs/IPR (3)	32	28	13%	40	40	0%
3. Migration/Social Reg (3)	23	10	57%	0	0	-
4. DomTrade-rel. Reg (11)	104	60	42%	103	78	24%
Trade and Regul. (26)	266	196	26%	256	231	10%
5. Other (26)	206	17	92%	1	1	0%
All areas (52)	472	213	55%	257	232	10%

Legal inflation = (AC - LE)/AC

15



#### The 28 PTAs

(trade in goods AND services in red)

	Concluded	and in force	Concluded only
EU	<b>Turkey</b> ('95) Tunisia ('95) Israel ('95) Morocco ('96) Jordan ('97) South Africa ('99)	Mexico ('01) <u>FYRoM</u> ('01) Egypt ('01) <u>Croatia</u> ('01) <u>Chile ('02)</u> <u>Albania</u> ('06)	
	<b><u>EEA</u></b> ('92)	CARIFORUM ('08)	
US	Israel ('85) Jordan ('00) Singapore ('03) Chile ('03) Australia ('04)	Morocco ('04) Bahrain ('04) Peru('06) Oman ('06)	Colombia ('06) Panama ('07) Korea ('07)
	NAFTA ('92)	CAFTA-DR ('04)	



#### Legal inflation, by groups of areas

	EU PTAs*			US PTAs		
	AC	LE	% L Infl.	AC	LE	% L Infl.
1. Trade/Investment (9)	69	60	13%	113	113	0%
2. GATS/TRIPs/IPR (3)	21	18	14%	40	40	0%
3. Migration/Social Reg (3)	13	3	77%	0	0	-
4. DomTrade-rel. Reg (11)	65	32	51%	103	78	24%
Trade and Regul. (26)	168	113	33%	256	231	10%
5. Other (26)	131	3	98%	1	1	0%
All areas (52)	299	116	61%	257	232	10%

\*Only PTAs with non-European partners

17



## **Results for legal inflation**

- Overall there is much more of it in EU than US PTAs
- Most of the EU legal inflation is outside the hard core areas of trade and regulations
- Nonetheless even in "hard core" areas, the EU displays more legal inflation than the US
- In Trade/Investment and GATS/TRIPS/IPR (12 areas)
  - The US has a bigger coverage than the EC (153 vs. 139)
  - And less legal inflation (0 vs. 9%)

#### Conclusions – 1

FINDING:

- Both EU and the US PTAs cover a significant number of WTO+ and WTO-X areas. But EU PTAs cover many more WTO-X areas than do US PTAS
- Significantly more legal inflation in EU than US PTAs, especially concerning WTO-X areas. Adjusting for legal inflation, US PTAs contain more WTO+ and nearly as many WTO-X obligations as EC PTAs.

CONCLUSION:

Why legal inflation in EU PTAS? Hard to believe it is unintentional. But can only speculate about reasons.

# - 6

#### Conclusions – 2

FINDING:

 Adjusting for legal inflation, both EU and US PTAs, contain a significant number of WTO+ obligations and some important WTO-X obligations

CONCLUSION:

Compared to the WTO, these PTAs are

- neither 'mainly more of the same' (mainly WTO+)
- nor 'mainly ventures into new territory' (mainly WTO-X)

even though emphasis still seems to lie in the WTO+ areas

# Conclusions – 3

FINDING:

- Many of WTO-X LE obligations are regulatory:
  - investment, capital movement, intellectual property: EU & US
  - environment, labour standards: US
  - Competition policy: EU

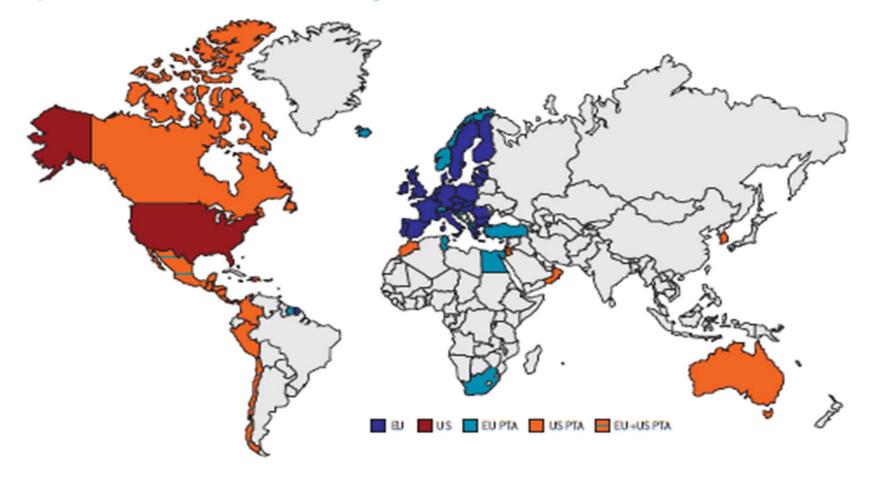
#### CONCLUSION:

The PTAs effectively serve as a means for the two hubs to export their own regulatory approaches to their PTA partners

Since the EU and the US have pushed, and developing countries have generally resisted, to get these areas on the multilateral agenda, the PTAs in this respect seem to mainly benefit the EU and the US

# Geographical coverage of EU and US PTAs

Map 2.1: EC and US PTAs with other WTO members, signed as of October 2008



#### An EU-US race?

- Israel
- Mexico: US (1992) EU (2001)
  9 years
- Morocco: EU (1996) US (2004)
  8 years
- Jordan: EU (1997) US (2000) 3 years
- Chile: EU (2002) US (2003)
- Korea: US (2007) EU (2010)
  2 years
- For the EU that's 6/9 RTAs with non-European partners

1 year