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## HUBZONE

Customer Number P0253185

Certified since 2/24/2004

Certification Number 7157

Wave Technology received their certification in the HUBZone Empowerment Contracting Program February 24, 2004. This program was enacted into law as part of the Small Business Reauthorization Act of 1997. This program was enacted to help increase employment opportunities and stimulate economic growth in Historically Underutilized Business Zones (HUBZone) across the United States. All parties in this program win. The program fosters the long term growth of the small federal contractors, creates jobs and attracts private investments in distressed areas and the Federal agencies receive products and services of technical excellence. Preferences are provided for qualified small businesses that meet all of the following criteria to qualify for the Hubzone program:

- It's primary office must be located in a "historically underutilized business zone,"
- it must be owned and controlled by one or more U.S. Citizens, and
- at least 35% of its employees must reside in a HUB Zone.

### Latest HUBzone News

The GAO decision says: "We have clearly stated our view on the proper interpretation of the HUBZone statute, and we recognize that the Executive Branch has resolved to apply its own, contrary interpretation of the HUBZone statute. Accordingly, absent some change in the statutory scheme, Executive Branch policy, or a contrary decision by the United States Court of Appeals for the Federal Circuit in connection with the Justice Department's appeal of the decision in *Mission Critical Solutions v. United States*, supra, we will decide future protests raising the issue here in an expedited and summary manner, in the interest of reducing the costs associated with filing and pursuing such protests.

For more information go to

[http://www.hubzonecouncil.org/clubportal/images/clubimages/528/100526\\_adv\\_re\\_c](http://www.hubzonecouncil.org/clubportal/images/clubimages/528/100526_adv_re_c)

### How the HUBZone Program Works

- The U.S. Small Business Administration (SBA) regulates and implements the program,
- determines which businesses are eligible to receive HUBZone contracts,
- maintains a listing of qualified HUBZone small businesses Federal agencies can use to locate vendors,
- adjudicates protests of eligibility to receive HUBZone contracts, and
- reports to the Congress on the program's impact on employment and investment in HUBZone areas.

For more information go to <https://eweb1sp.sba.gov/hubzone/internet/>.

### What is a Historically Underutilized Business Zone

A "HUBZone" is an area that is located in one or more of the following:

- a qualified census tract (as defined in section 42(d)(5)(C)(i)(I) of the Internal Revenue Code of 1986);
- a qualified "non-metropolitan county" (as defined in section 143(k)(2)(B) of the Internal Revenue Code of 1986) with a median household income of less than 80 percent of the State median household income or with an unemployment rate of not less than 140 percent of the statewide average, based on U.S. Department of Labor recent data; or
- lands within the boundaries of federally recognized Indian reservations.

To locate a Hubzone go to <http://map.sba.gov/hubzone/init.asp#address>.

### Types of HUBZone Contracts

- **Competitive Set Aside** - If two or more HUBZone concerns are qualified to compete at a reasonable price for any specific requirement between \$2,500 and \$100,000, a procurement official must offer it as a HUBZone set-aside, taking precedence over consideration of the small business set-aside. (FAR Part 19.1305).
- **Sole Source Contract** - If only one responsible HUBZone small business concern can satisfy a non-manufacturing requirement of between \$100,000 and \$3,000,000, a participating agency contracting officer may award contracts to HUBZone small business concerns on a sole source basis without considering small business set-aside.
- **Full and Open with 10% Price Advantage** - A preferential factor of 10 percent shall be applied on a line item basis to bids by HUBZone companies. A full and open competition contract can be awarded with this price evaluation preference. The offer of the HUBZone small business will be considered lower than the offer of a non-HUBZone/non-small business-providing that the offer of the HUBZone small business is not more than 10 percent higher.

In addition, all subcontracting plans for large-business federal contractors must include a negotiated HUBZone contracting goal.

### Goaling

The Small Business Reauthorization Act of 1997 set the goal for HUBZone contracts as follows: 1999 - 1%; 2000 - 1 ½ %; 2001 - 2%; 2002 - 2 ½ %; 2003; and each year thereafter - 3%.

## *Agility. Experience. Innovative Solutions.*

Agencies that Participate

All departments and Federal agencies

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