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Network-Centric Warfare: Its Origin and Future

By Vice Admiral Arthur K. Cebrowski, U.S. Navy, and John J. Garstka

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Arising from fundamental changes in American society and business, military operations increasingly will capitalize on the advances and advantages of information technology.

Sidebars

- Information Superiority
- Co-evolution:
 New York
 Police
 - Department

Here at the end of a millennium we are driven to a new era in warfare. Society has changed. The underlying economics and technologies have changed. American business has changed. We should be surprised and shocked if America's military did not.



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For nearly 200 years, the tools and tactics of how we fight have evolved with military technologies. Now, fundamental changes are affecting the very character of war. Who can make war is changing as a result of weapons proliferation and the fact that the tools of war increasingly are marketplace commodities. By extension, these affect the where, the when, and the how of war.

We are in the midst of a revolution in military affairs (RMA) unlike any seen since the Napoleonic Age, when France transformed warfare with the concept of levŽe en masse. Chief of Naval Operations Admiral Jay Johnson has called it "a fundamental shift from what we call platform-centric warfare to something we call network-centric warfare, and it will prove to be the most important RMA in the past 200 years.

Network-centric warfare and all of its associated revolutions in military affairs grow out of and draw their power from the fundamental changes in American society. These changes have been dominated by the co-evolution of economics, information technology, and business processes and organizations, and they are linked by three themes:

- · The shift in focus from the platform to the network
- The shift from viewing actors as independent to viewing them as part of a continuously adapting ecosystem
- The importance of making strategic choices to adapt or even survive in such changing ecosystems³

These themes have changed the nature of American business today, and they also have changed and will continue to change the way we conduct the sometimes violent business of the military. We are some distance from a detailed understanding of the new operations—there is as yet no equivalent to Carl von Clausewitz's On War for this second revolution—but we can gain some insight through the general observation that nations make war the same way they make wealth.

The Underlying Economics Have Changed

The organizing principle of network-centric warfare has its antecedent in the dynamics of growth and competition that have emerged in the modern economy. The new dynamics of competition are based on increasing returns on investment, competition within and between ecosystems, and competition based on time. Information technology (IT) is central to each of these.

technology within business enterprises. 4 To get an idea of the magnitude of investment in information technology, consider the fact that the information technology sector--only a small fraction of the economy (3% in 1996)--has been the largest contributor to growth in gross domestic product. In 1996, its contribution was 33%, with an average of 27% over the past three years. 5 Within this sector, competition based on increasing returns has emerged as a new dynamic.

The preponderance of competition in the economy is characterized by decreasing returns on investment.

The U.S. economy has been on a steady growth path generally attributed to the emergence of larger global markets, the globalization of labor and capital, and the widespread application of information

Referred to here as "Economy A," it is characterized by stability, market share equilibrium, and decreasing returns on investment. Competing products or services are interchangeable, and multiple companies provide roughly comparable goods and services. As a result, there is no mechanism for product lock-in. Efforts to increase market share yield decreasing returns on investment because of constraints in intellectual capital, physical plant, or distribution or because of the response of a competitor.

discussed part of the economy characterized by extraordinary growth and wealth generation, increasing returns on investment, the absence of market share equilibrium, and the emergence of mechanisms for product lock-in. 6 It is the engine for America's powerhouse economy. Competing products are based on competing standards, are not necessarily interoperable, or require skill sets that are not easily transferable. This is especially true of key types of information technology, such as video cassette recorders, personal computers, and communications technology. In addition, in key sectors of Economy

Competition based on increasing returns is different. "Economy B" is the much smaller but much

for personal computers increases, for example, price for constant performance decreases. In Economy B, a product or product standard attains such a dominant position that consumers drop competing products because of concerns about the availability of "content" or product support or

achieved

B, the laws of supply and demand that govern Economy A have been turned on their heads. As demand

because they prefer a familiar product based on existing skills or content. In the case of the typewriter, lock-in was based on the skill set associated with the "QWERTY" keyboard. For the VCR, lock-in was based on the VHS price/performance advantage over Beta and was reinforced by the content providers' decision to release movies in VHS format. Everyone who bought Beta switched and lock-in was

important early advantage was a new business computing application (the spreadsheet) optimized to run on the DOS-Intel standard introduced by IBM. In the first three months after the introduction of Lotus 1-2-3, IBM's PC sales tripled. This initial success was reinforced by a superior licensing strategy, the emergence of PC clones, and the decision by software vendors to develop applications first for the ecosystem with the largest market share--WINTEL.7

With personal computers, lock-in of the Windows-Intel (WINTEL) standard emerged as a result of multiple factors that combined to reduce the intially dominant Apple Computer technology to a niche. An



Locking-out competition and locking-in success can occur quickly, even overnight. We seek an analogous effect in warfare.

The Underlying Technologies Have Changed

network-centric computing.

global computing environment.

Information technology is undergoing a fundamental shift from platform-centric computing to network-centric computing. Platformcentric computing emerged with the widespread proliferation of Within the retailing sector. personal computers in business and in the home. The significant Wal-Mart consistently has investment the IT sector makes in research and development and product development (in some cases up to 18% of sales) has led to key technologies that have created the conditions for the emergence of

This shift is most obvious in the explosive growth of the internet, intranets, and extranets. 8 Internet users no doubt will recognize transmission control protocol/internet protocol (TCP/IP), hypertext transfer protocol (HTTP), hypertext markup language (HTML), Web browsers (such as Netscape Navigator, and Microsoft's Internet

Explorer), search engines, and JavaTM Computing.

These technologies, combined with high-volume, high-speed data access (enabled by the low-cost laser) and technologies for high-speed data networking (hubs and routers) have led to the emergence of networkcentric computing. Information "content" now can be created, distributed, and easily exploited across the extremely heterogeneous

Information Superiority

Network-Centric Retailing

outperformed its competitors. In 1996, it had earnings of \$3 billion on sales of nearly \$105 billion 1 Wal-Mart has developed a significant competitive edge by reducing its cost of sales to two to three percentage points below the

Wal-Mart was able to achieve this edge by making the shift to network-centric operations and translating information superiority into competitive advantage. Realizing that it had

grown past the point where it

could cost-effectively

industry average.2

Network-centric computing is governed by Metcalfe's Law, which synchronize supply and asserts that the "power" of a network is proportional to the square of demand from the top down, the number of nodes in the network. 10 The "power" or "payoff" of the company over time set up a sophisticated operational network-centric computing comes from information-intensive architecture--consisting of a interactions between very large numbers of heterogeneous sensory capability and a computational nodes in the network. Sun Microsystems may have transaction grid--to generate a been the first to point out that it is not so much about the computer as higher level of awareness it is about the computer in the networked condition. Under fierce within its retail ecosystem. competitive pressure, and sensing a strategic opportunity in this fundamental shift in computing, IBM Chairman Lou Gerstner Point-of-sale scanners--part of announced that IBM was moving to network-centric computing. 11 the sensor grid--collect The compelling business logic for this shift in strategy was the information on the 90 million opportunity for IBM to link its heterogeneous computing lines more transactions that take place effectively and provide increased value for its customers. This is the each week. 3 This information same value proposition we seek in warfare. is shared with suppliers in near real time, so they are able to The Business of America Has Changed better control production and distribution, as well as manage The emergence of the dynamic and unstable Economy B has changed their own supply chains. Jack the American way of business significantly. First, many firms have Welch, chief executive officer shifted their focus to the much larger, adaptive, learning ecosystems in of General Electric, explains, which they operate. Not all actors in an ecosystem are enemies "When Wal-Mart sells a [light] (competitors); some can have symbiotic relationships with each other. bulb on the register, it goes to For such closely coupled relationships, the sharing of information can my factory instantly -- I lead to superior results. Second, time has increased in importance. (General Electric) make the Agile firms use superior awareness to gain a competitive advantage bulb for the one they just sold. and compress timelines linking suppliers and customers. Even firms The enterprise system is now that operate in Economy A have found ways to harness Economy B totally compressed with technologies and techniques to increase efficiency and productivity. information."4 This degree of Central to these developments is the shift to network-centric self-synchronization emerged operations, which are characterized by information-intensive interactions between computational nodes on the network. Whether from the co-evolution of these interactions are focused on commerce, education, or military organization and process. operations, there is "value" that is derived from the content, quality, Originally, for example, Waland timeliness of information moving between nodes on the network. 12 Mart had a central purchasing department, but when the This value increases as information moves toward 100% relevant decision was made to share content, 100% accuracy, and zero time delay--toward information information directly with superiority. suppliers, the need for this part

of the old platform-centric Dominant competitors across a broad range of areas have made the organization went away. shift to network-centric operations--and have translated information superiority into significant competitive advantage 13 -- but the benefits In addition, all of Wal-Mart's are particularly apparent in transaction-intensive operations, such as transaction information is retailing and securities trading. Wal-Mart and Deutsche Morgan stored in a data warehouse. Grenfell are two firms that have made the shift to network-centric where it is analyzed to extract operations. (See "Information Superiority" sidebar). Both have gained trend data (e.g., seasonal tremendous competitive advantages by co-evolving their organizations trends and market basket and processes to exploit information technology. Characteristic of big trends⁵). This is then winners, they employ network-centric operational architectures that combined with real-time consist of a high-powered information backplane (or information grid), transaction information to a sensor grid, and a transaction grid. These architectures provide the develop a high degree of ability to generate and sustain very high levels of competitive space localized awareness within awareness, which is translated into competitive advantage. each Wal-Mart store. For example, sales statistics for Leading U.S. firms have come to understand and employ this network each of more than 100,000 calculus well products are generated on a store-by-store basis. The shift from platform to network is what enables the more permitting department flexible and more dynamic (and profitable) network-centric managers in each store to operation. Therefore, the construction of high-quality networks compare daily sales figures is their top priority. with historical sales figures · The shift from viewing partners as independent to viewing from the previous day, the partners as part of a continuously adapting ecosystem increases previous week, and the same speed and profitability in both sales and production. Therefore, periods the previous year. they have developed high-speed sensor grids and automated Each manager also is able to command-and-control systems closely coupled with their determine in real time the transaction grids. existing inventory levels, The key to market dominance lies in making strategic choices amount of product in transit, appropriate to changing ecosystems. Simply pursuing and inventory levels at operational effectiveness while adhering to an obsolete strategy neighboring Wal-Mart stores. is a formula for failure This very high level of awareness enables them to How Can the Military Not Change? identify opportunities in near real time and take appropriate Network-centric operations deliver to the U.S. military the same action--such as repricing items powerful dynamics as they produced in American business. At the to react to local competitors' strategic level, the critical element for both is a detailed understanding pricing, or prominently of the appropriate competitive space--all elements of battlespace and

sales and revenue. At the structural level, network-centric warfare requires an operational architecture with three critical elements: sensor grids and transaction Network-Centric Securities (or engagement) grids hosted by a high-quality information backplane. Trading They are supported by value-adding command-and-control processes, many of which must be automated to get required speed. The financial securities sector has been very aggressive at Network-centric warfare enables a shift from attrition-style warfare to exploiting information a much faster and more effective warfighting style characterized by the technology, probably because new concepts of speed of command and self-synchronization. Attrition of the centrality of information is the traditional "Economy A" analogue because it yields decreasing in the worldwide financial returns on investment. Reversals are possible, and frequently the markets. 6 Within this sector. outcome is in doubt. IT can change the dynamics of Network-centric warfare, where battle time plays a critical role, is competition fundamentally, as analogous to the new economic model, with potentially increasing occurred in the equities market returns on investment. Very high and accelerating rates of change have with the emergence of a profound impact on the outcome, "locking-out" alternative enemy computerized or program strategies and "locking-in" success. There are two complementary trading. A similar change is ways that this is accomplished: happening in the institutional fixed income securities market · Network-centric warfare allows our forces to develop speed of where Deutsche Morgan command Grenfell (DMG) is making the · Network-centric warfare enables forces to organize from the shift to network-centric bottom up--or to self-synchronize--to meet the commander's operations and has introduced an automated trading service intent called Autobahn Speed of command has three parts: (1) The force achieves information superiority, having a dramatically better awareness or understanding of In the old trader-centric the battlespace rather than simply more raw data. Technologically, this system, the trader holds will require excellent sensors, fast and powerful networks, display important information, which places him in a position of technology, and sophisticated modeling and simulation capabilities. (2) Forces acting with speed, precision, and reach achieve the massing of power. Customers work effects versus the massing of forces. (3) The results that follow are the through traders to initiate and rapid foreclosure of enemy courses of action and the shock of closely complete transactions--from coupled events. This disrupts the enemy's strategy and, it is hoped, price awareness to execution. stops something before it starts. One of the strengths of network-How long a transaction takes

battle time. Operationally, the close linkage among actors in business

ecosystems is mirrored in the military by the linkages and interactions

among units and the operating environment. Tactically, speed is critical.

displaying items that are

experiencing increased volume

or high margins--to increase

centric warfare is its potential, within limits, to offset a disadvantage in to complete depends on numbers, technology, or position. access, and asymmetries in service generally emerge Speed of command facilitates the lock-out phenomenon observed in between large and small Economy B, but with even more powerful effects. Lock-out often customers. For large takes years to achieve in business, but in warfare it can be achieved in customers, for example, a weeks or less transaction may take as little as 30 seconds, under ideal The joint suppression of air defense mission provides an example at circumstances: for small the tactical level of how the increased combat power associated with customers, it can take an order network-centric operations can contribute to speed of command and of magnitude longer. When lock-out. The High-speed Anti-Radiation Missile (HARM) is used to major market movements take suppress or destroy enemy surface-to-air missile (SAM) sites. When place, time is the dominant we employ platform-centric operations in this scenario, we achieve competitive dynamic, and the virtually no kills. The HARM still will suppress the SAM sites-service difference between because site operators realize that these missiles are out there and so large and small customers is adjust their behavior -- but those sites will stay there through the magnified. duration of the war. Consequently, aircraft that carry HARM missiles have to fly throughout the entire campaign, and all strike aircraft With Autobahn, DMG eliminates service asymmetries continue to be at risk. By shifting to modern digital technology, we can increase battlespace awareness to yield increased combat power, with with information superiority. It provides all customers with more targets destroyed. But if, through co-evolution of systems. organization, and doctrine, we introduce other shooters that are 100% awareness in real time-capable of attacking SAM sites, such as ATACMS, and employ them bid and ask prices for all of the more than 200 notes and as part of an engagement grid, virtually all of the sites can be destroyed in the same amount of time. It is easy to focus on the number of sites bonds that make up the destroyed, but the payoff is in the initial very high rate of change. When market Price information is 50% of something important to the enemy is destroyed at the outset, broadcast to all approved so is his strategy. That stops wars--which is what network-centric customers, regardless of size. warfare is all about. over the Bloomberg Financial Services Network Customers Military operations are enormously complex, and complexity theory can exploit this real-time tells us that such enterprises organize best from the bottom-up. awareness to initiate and Traditionally, however, military commanders work to obtain top-down complete a transaction in command-directed synchronization to achieve the required level of seconds. mass and fires at the point of contact with the enemy. Because each element of the force has a unique operating rhythm, and because errors In making the shift to networkin force movement needlessly consume combat power, combat at the centric operations, DMG has operational level is reduced to a step function, which takes time and employed an operational

provides opportunity to the enemy. After the initial engagement, there architecture with similar is an operational pause, and the cycle repeats. components to Wal-Mart's: a sensor grid that fuses public-

In contrast, bottom-up organization yields self-synchronization, where

the step function becomes a smooth curve, and combat moves to a

high-speed continuum. The "Observe-Orient-Decide-Act (OODA)

Loop" appears to disappear, and the enemy is denied the operational

pause. Regaining this time and combat power amplifies the effects of

of that story was the fundamentally different way that command and

control was exercised. Then-Vice Admiral Clemins, as Commander,

Seventh Fleet, and his subordinates reduced their planning timelines

from days to hours. This order of magnitude change suggests that

something very fundamental is happening.

speed of command, accelerating the rate of change and leading to Bloomberg Financial lock-out. Self-synchronization was illustrated during the Taiwan Straits Services 7 crisis. In 1995, when the People's Republic of China attempted to influence Taiwanese elections with some high-quality saber rattling, the United States quickly dispatched carrier battle groups, and the situation seemed to settle out. For our purposes, the most exciting part

One reason we say that no plan survives initial contact with the enemy is because situational awareness does not. In platform-centric military operations, situational awareness steadily deteriorates. It is reestablished periodically, but it only then deteriorates again. Network-centric operations such as those used in the Taiwan Straits example create a higher awareness, and allow it to be maintained. Such awareness will improve our ability to deter conflict, or to prevail

if conflict becomes unavoidable. This is not just a matter of introducing

new technology; this is a matter of the co-evolution of that technology

with operational concepts, doctrine, and organization. The enabler, of

course, is technology. In the Taiwan case, Admiral Clemins was able

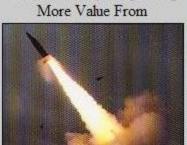
to use e-mail, a very graphic-rich environment, and video

teleconferencing to achieve the effect he wanted.

PHOTOS U.S. NAVY

Network-centric operations can increase combat power. For example, more enemy surface-toair missile sites could be destroyed more quickly if platforms carrying High-Speed Anti-Radiation Missiles were combined with other shooters--such as ATACMS--and employed as part of an engagement grid.

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James F. Moore, "The

Death of Competition:

domain information on the

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market; a transaction grid that

information grid in the form of

Leadership and Strategy in the Age of Business Ecosystems," HarperBusiness, 1996, pp. 161-88. 3. C. Palmeri, "Believe in

Yourself. Believe in the

We are beginning to see the broad impact of network-centric warfare throughout the fleet, as key technology building blocks are deployed. In early 1997, a single aircraft carrier in the western Pacific sent 54,000 e-mails in one month--about half the amount of all of the traditional message traffic that was sent in Western Pacific during the same time. That is an example of a very complex outfit organizing itself from the bottom up. Now it is the norm. Such capabilities enable a move into the realm of speed of command. Questions decrease because ambiguity decreases, collegiality increases, and timelines shorten.

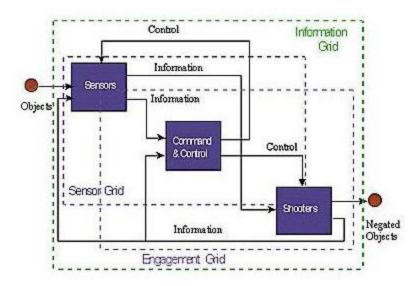
- 1997.
- Interviews with Christopher J. Carroll, Managing Director, Head of Global Electronic Trading, DMG, 1996-1997.

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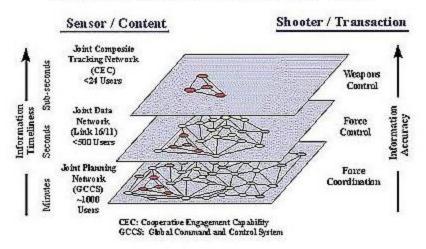
The Emerging Logical Model

The structural or logical model for network-centric warfare has emerged. The entry fee is a high-performance information grid that provides a backplane for computing and communications. The information grid enables the operational architectures of sensor grids and engagement grids. Sensor grids rapidly generate high levels of battlespace awareness and synchronize awareness with military operations. Engagement grids exploit this awareness and translate it into increased combat power. Many key elements of these grids are in place or available. For example, at the planning level, the elements of a DoD-wide intranet are emerging. To assure interoperability, all elements of the grids must be compliant with the Joint Technical Architecture and the Defense Information Infrastructure common operating environment. However, their full integration into a more powerful warfighting ecosystem is only partially complete.

Logical Model for Network-Centric Warfare



Emerging Architecture for Network-Centric Warfare



This is not theory--it is happening now. For example, new classes of threats have required increased defensive combat power for joint forces. The combat power that has emerged--the cooperative engagement capability (CEC)--was enabled by a shift to network-centric operations. ¹⁵ CEC combines a high-performance sensor grid with a high-performance engagement grid. The sensor grid rapidly generates engagement quality awareness, and the engagement grid translates this awareness into increased combat power. This power is manifested by high probability engagements against threats capable of defeating a platform-centric defense. The CEC sensor grid fuses data from multiple sensors to develop a composite track with engagement quality, creating a level of battlespace awareness that surpasses whatever can be created with stand-alone sensors. The whole clearly is greater than the sum of the parts.

How to Get There

No one operates better than the U.S. Navy. Our forward presence force is the finest such force in the world. But operational effectiveness in the wrong competitive space may not lead to mission success. More fundamentally, has the underlying rule set changed so that we are now in a different competitive space? How will we revalue the attributes in our organization?

To choose a sporting example, although the objective of the game, the number of plays, and the operating environment are essentially the same, football is fundamentally different from soccer because its underlying rule set is different. Accordingly, the competitive attributes of mass, continuity of play, self-synchronization, sustained speed, and others are revalued. There are important differences between the ways a soccer coach and a football coach would recruit, train, and organize their teams. ¹⁶

Co-evolution: New York Police Department

With 38,000 uniformed personnel and 9,000 civilians engaged in operations characterized by high risk and violence, the New York Police Department (NYPD) Similarly, if we decide to fight on a network-centric rather than platform-centric basis, we must change how we train, how we organize, and how we allocate our resources. A good understanding of our competitive space, therefore, is vital to achieving success. The Navy, indeed all services, must make these strategic decisions to maximize future combat power and relevance. Because a network-centric force operates under a different, more modern rule set than a platform-centric force, we must make fundamental choices in at least three areas: intellectual capital, financial capital, and process.

• Intellectual Capital. Information-based processes are the dominant value-adding processes in both the commercial world and the military. Yet the military fails to reward competence in these areas. "Operator" status frequently is denied to personnel with these critical talents, but the value of traditional operators with limited acumen in these processes is falling, and ultimately they will be marginalized, especially at mid-grade and senior levels. The war fighter who does not understand the true source of his combat power in such things as CEC, Global Command and Control System, and Link-16 simply is worth less than those who do. The services must both mainstream and merge those with technical skills and those with operational experience in these areas. These are the new operators.

Every new revolution in military affairs produces a new elite. The inherent cultural changes are the most difficult and protracted. We must start now. While we delay, our people, our most vital asset, are deciding that they want to compete on a different team.

 Financial Capital. Navy decision making across a broad front is aligning with the network-centric warfare strategy. We are moving forward rapidly with ship- and aircraft-launched weapons that have reach, precision, and responsiveness, and advanced C2 concepts are under development.

The Navy's umbrella strategy for enabling the IT elements of network-centric warfare is Information Technology for the 21st Century (IT-21). It provides for accelerated implementation of customer-led command, control, communications, computers, and intelligence (C4I) innovations and existing C2 systems/capabilities (programs of record). The Navy's commitment to funding IT began in fiscal year 1997. For the significantly improved its operational effectiveness by co-evolving organization, doctrine, and information systems.

In 1994, Mayor Rudolph W. Giuliani and incoming Police Commissioner William J. Bratton decided that the primary objective of the NYPD should be to reclaim the streets of New York for New Yorkers, rather than focusing exclusively on big offenders. 1 Consequently, the new commissioner's first step was to change doctrine, to combat the "broken windows" effect," which asserts that a negative feedback loop exists in society between small crimes and serious crime.2

NYPD's first hypothesis was that by cracking down on petty crime and improving the physical environment--by eliminating graffiti and repairing windows--an environment could be created that was not conducive to the criminal element. A secondary hypothesis was that removing guns from the street would decrease the number of murders. To test these, the commissioner provided each of his 78 precinct commanders with substantial operational authority to change doctrine, procedures, and organization, and held

fiscal year 1999 budget request and the Future Years Defense Program, Navy funding for IT-21-related programs exceeds \$2.5 billion. Battle groups and amphibious ready groups are deploying with increasing network capabilities.

All elements of the network-centric warfare model must move forward if the promise of the revolution is to be realized. Delays will mean higher costs, reduced combat power, and, in the joint arena, failure to achieve the concepts of Joint Vision 2010.

 Transformation Process. In spite of a ponderous acquisition process, technology insertion is ahead of and disconnected from joint and service doctrine and organizational development. The problem is cultural and systemic. A process for the co-evolution of technology, organization, and doctrine is required.

Service experimentation programs are a vital first step. While the temptation may be to take some units out of readiness reporting status for use in an experimental force, the result would be to isolate the larger force from the process. The objective is to create an ethos for experimentation, innovation, and a willingness to risk across the entire force. Specific top-down experimentation will be required because of cost and size or to establish overarching priorities, but these are expected to spawn experiments from the bottom up and facilitate cultural and organizational changes. That is the concept behind the Navy's Fleet Battle Experiment Program.

The concepts of network-centric operations, shifting competitive spaces, changing underlying rule sets, and co-evolution are not mere theory. They have been applied successfully under demanding conditions with encouraging results. Similarly, these concepts are not limited to a few optimum circumstances. The crime rate in New York City, for example, was reduced dramatically through the application of

these concepts. (See "Co-Evolution" sidebar.)

We may be special people in the armed forces, but we are not a special case. It would be false pride that would keep us from learning from others. The future is bright and compelling, but we must still choose the path to it. Change is inevitable. We can choose to lead it, or be victims of it. As B. H. Liddell Hart said, "The only thing harder than getting a new idea into the military mind is getting an old one out."

them accountable for their results. He increased competitive space awareness by applying information technology to create a common operational picture in each precinct and across precincts. Information sharing was required of all elements of the arrest-to-arraignment chain ³

The result of co-evolution of

technology was the emergence of speed of command as a

organization, doctrine, and

decisive operational capability. Armed with increased awareness and empowered with new doctrine, precinct commanders and their officers were able to identify trends much earlier and to take action to stop things before they started. 4 Aggressively cracking down on petty crime resulted in the incarceration of many serious criminals apprehended on minor charges. In addition, a large percentage of criminals stopped carrying guns. The net effects were staggering. Over the period 1993-1996, murder and nonnegligent manslaughter, for example, dropped by almost half, robberies fell by nearly 43%, auto theft dropped by 47%, and felony assault by 25.65%.5

Matters" Conference. the decisive altering of initial conditions, the development of high rates Washington, D.C., of change, and locking in success while locking out alternative enemy November 28, 1995. strategies. It recognizes all elements of the operating situation as parts 2. James Q. Wilson and of a complex adaptive ecosystem and achieves profound effect George L. Kelling. through the impact of closely coupled events. "Broken Windows," The Atlantic Monthly. Self-Synchronization is the ability of a well-informed force to organize March 1982, p 29-38 and synchronize complex warfare activities from the bottom up. The "Managing for Results," organizing principles are unity of effort, clearly articulated commander's the New York City intent, and carefully crafted rules of engagement. Self-synchronization Police Department, is enabled by a high level of knowledge of one's own forces, enemy October 1995 forces, and all appropriate elements of the operating environment. It Site Visits to NYPD: 5 overcomes the loss of combat power inherent in top-down command February 1996, and 20 directed synchronization characteristic of more conventional doctrine February 1996 and converts combat from a step function to a high-speed continuum. NYPD. 1. The levee en masse was a shift from the previous model of maintaining a small professional army. France was able to take advantage of the changes in society from industrialization to take back to top nearly the entire adult male population to war, transforming the nature of armed conflict during the Napoleonic era. 2. Address at the U.S. Naval Institute Annapolis Seminar and 123d Annual Meeting, Annapolis, MD, 23 April 1997. 3. James F. Moore, "The Death of Competition: Leadership and Strategy in the Age of Business Ecosystems," HarperBusiness, 1996. 4. Stephen B. Sheperd, "The New Economy: What It Really Means," Business Week 17 November

Michael J. Mandel, et al., "The New Business Cycle," Business Week, 31 March 1997, pp. 58-

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How Higher

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presented at the

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"Measuring What

National Institute of

"Great Expectations:

Expectations for Police

Departments Can Lead

Note: Network-Centric Warfare derives its power from the strong networking of a well-informed but geographically dispersed force. The

enabling elements are a high-performance information grid, access to

all appropriate information sources, weapons reach and maneuver with

precision and speed of response, value-adding command-and-control

resources to need--and integrated sensor grids closely coupled in time

to shooters and C2 processes. Network-centric warfare is applicable

to all levels of warfare and contributes to the coalescence of strategy,

operations, and tactics. It is transparent to mission, force size and

Speed of Command is the process by which a superior information

position is turned into a competitive advantage. It is characterized by

composition, and geography.

1997, pp. 38-40.

(C2) processes--to include high-speed automated assignment of

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- See "The Emerging Joint Strategy for Information Superiority," Joint Staff J-6, information briefing at www.dtic.mil/JCS/J6.
- "The Cooperative Engagement Capability," Johns Hopkins APL Technical Digest 16, 4 (1995): 377-96.
- The example was developed by Col. Fred P. Stein, USA (Ret.).

Admiral Cebrowski is Director for Space, Information Warfare, Command and Control (N6). He previously served as Director for C4 Systems on the Joint Staff (J6) and as Director, Space and Electronic Warfare (N6). Mr. Garstka is the scientific and technical advisor for the Directorate for C4 Systems on the Joint Staff (J6).

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