



KANSAS CITY SOUTHERN

# The KCS Path to the Pacific and the importance of the Laredo corridor

# Outline



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- **The development of the KCS system**
- **KCS and the Port of Lázaro Cárdenas**
- **Key regional markets in Mexico**
- **Recommendations for better cross-border rail service**



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## Kansas City Southern Founded in 1887



Arthur E. Stilwell



# KCS Path to the Pacific



- Stilwell's dream: reach the Pacific ocean through México
- Founded Kansas City, Mexico and Orient in 1904



1992



Trackage/Haulage Rights ●●●●

1993



Omaha

Kansas City

Shreveport

Dallas

Port Arthur

New Orleans

Birmingham

Meridian

Mobile

**MIDCOUTH**  
**MIDCOUTH**



Trackage/Haulage Rights ●●●●

1995



Trackage/Haulage Rights ●●●●

1996



Omaha  
Kansas City

Shreveport  
Dallas  
Houston  
Port Arthur  
New Orleans  
Mobile  
Meridian  
Birmingham

Laredo

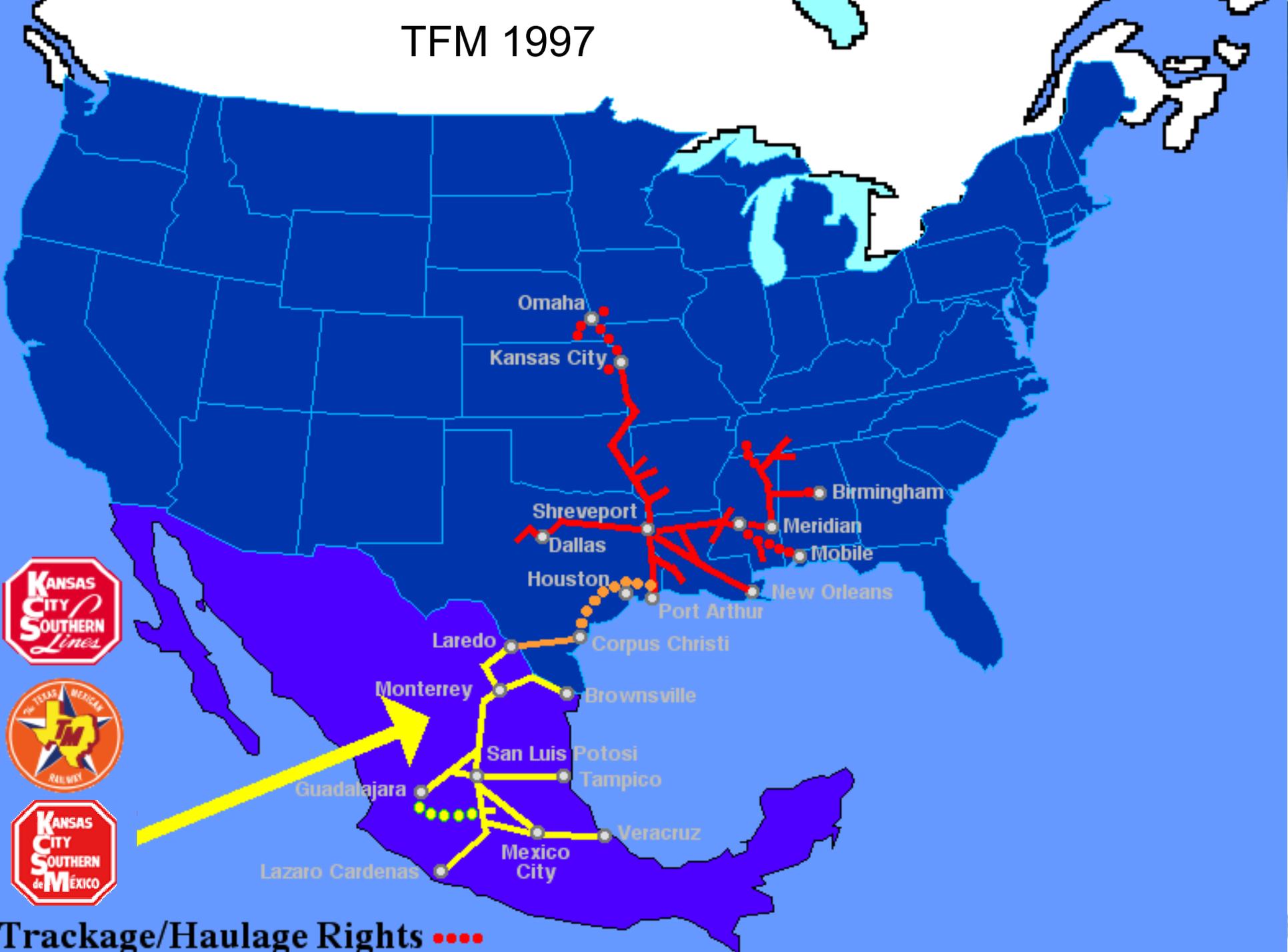
Corpus Christi

UP Trackage Rights  
linking KCS and Tex Mex



Trackage/Haulage Rights ●●●●

# TFM 1997



Trackage/Haulage Rights ●●●●

1997



Chicago  
Springfield  
St. Louis  
Kansas City  
Omaha

Birmingham  
Meridian  
Mobile  
New Orleans  
Port Arthur  
Houston  
Dallas  
Shreveport

Laredo  
Corpus Christi  
Brownsville  
Monterrey  
San Luis Potosi  
Tampico  
Guadalajara  
Veracruz  
Mexico City  
Lazaro Cardenas



Trackage/Haulage Rights ●●●●

1997



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Tampico

Veracruz

Lazaro Cardenas

Mexico City



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December 5, 2005

Kansas City Southern



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# KCS en México

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## The KCSM System:

- 15 States
- 235 cities
- 25 major urban areas



# Conexión Regional

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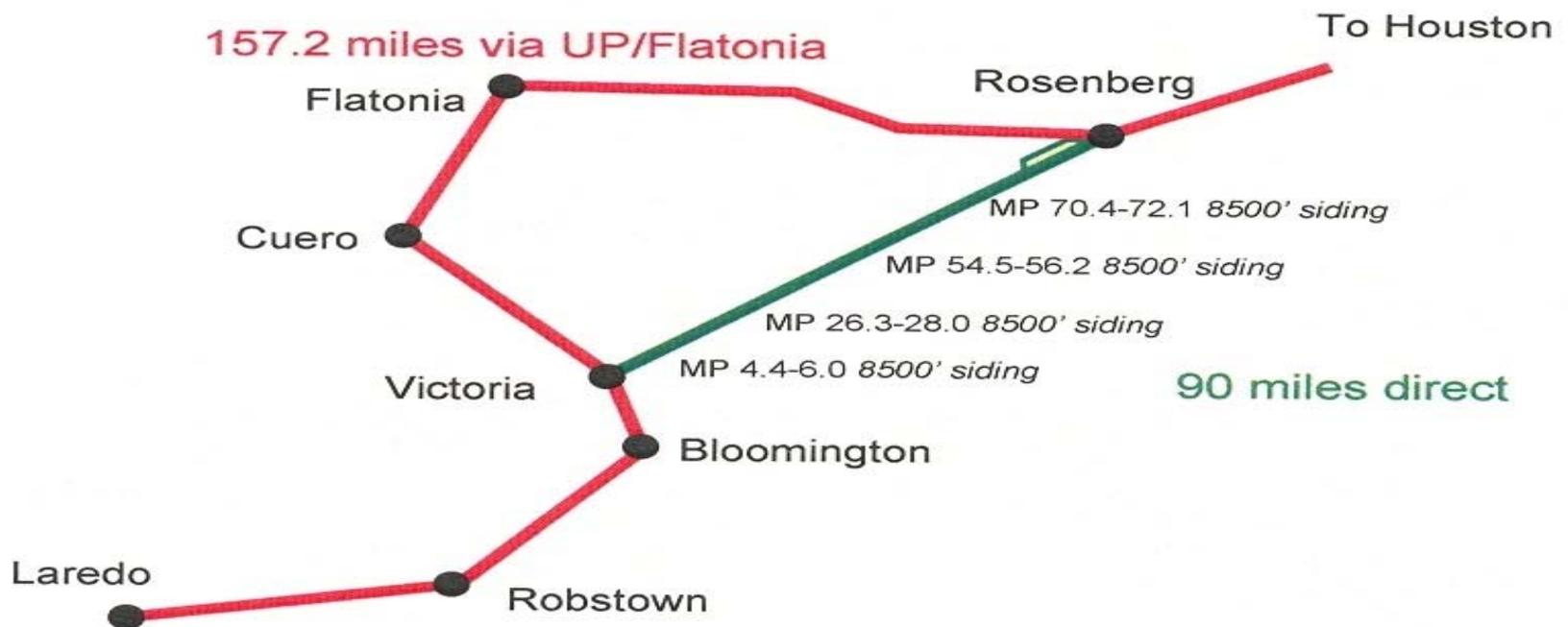


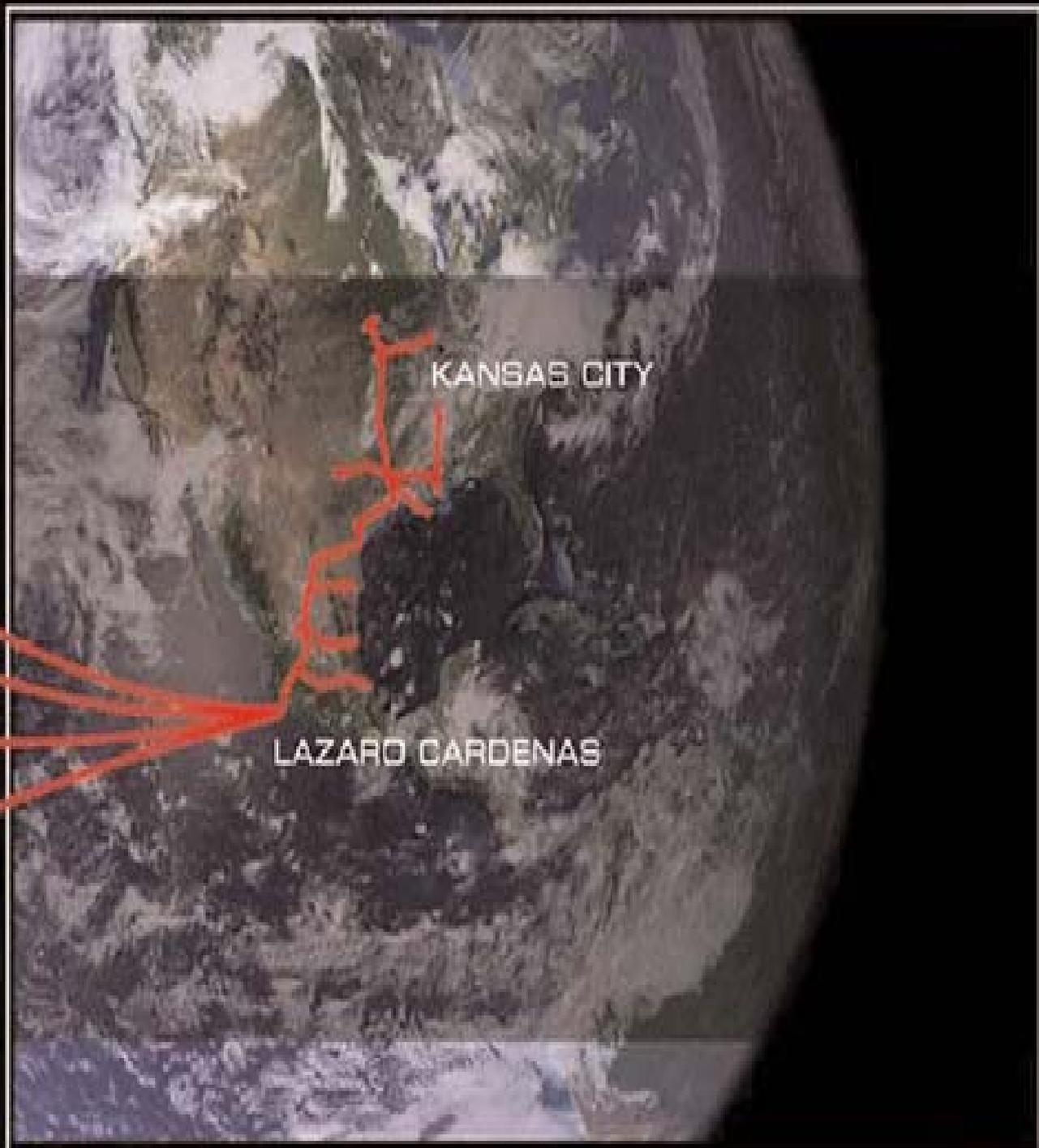
Northeast Mexico and Southeast Texas is our backyard

- 90 miles of new track  
(Victoria to Rosenberg)
- Reconstruction of the Tex Mex  
(Laredo to Robstown)



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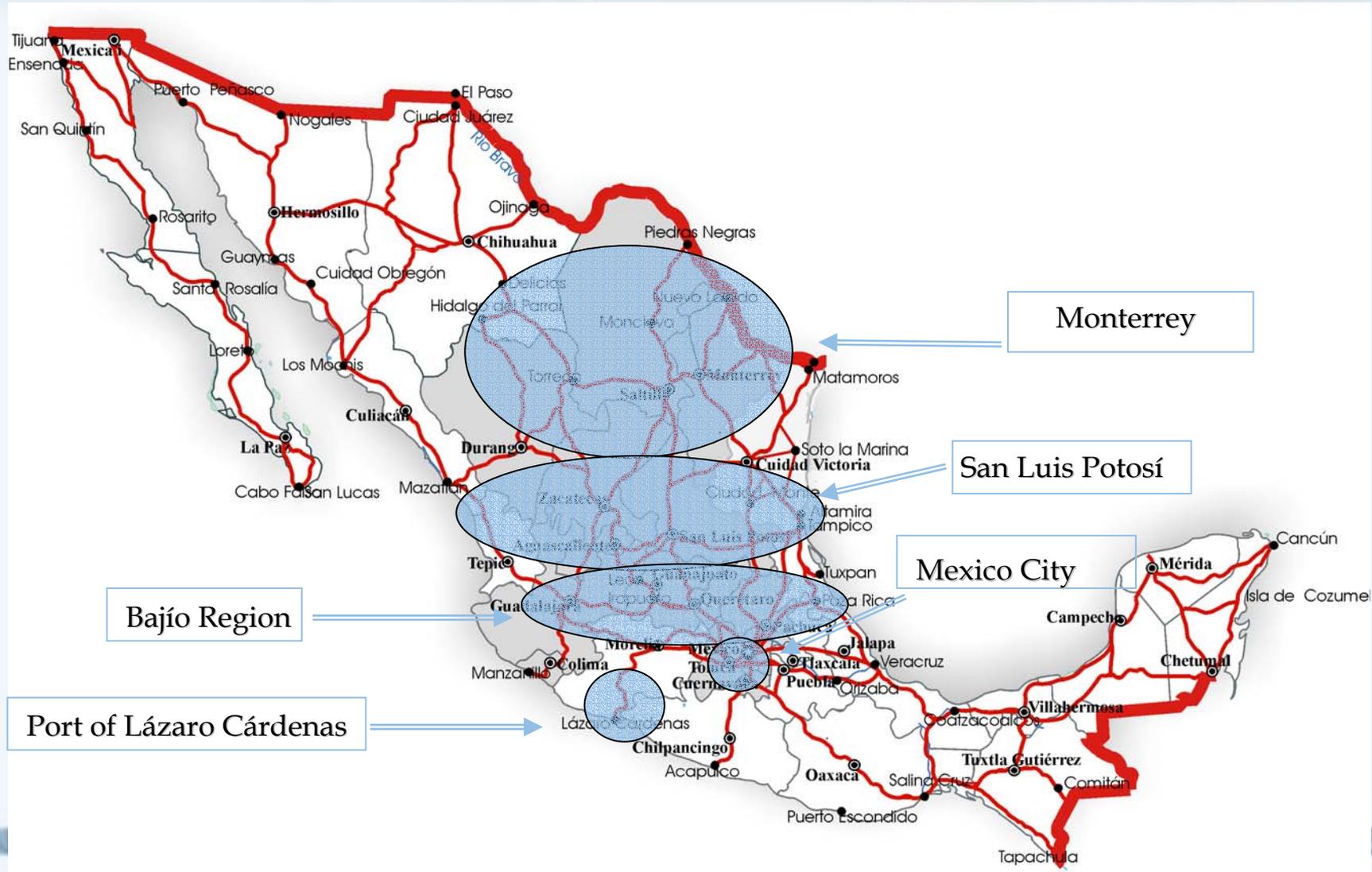




# Network of Inland Ports



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## **“Better Cross-Border Rail Service”**

- International crews
- Increased bridge-crossing speed
- Customs modernization – Grupo Vidales
- Through waybill-documentation reforms
- Better mechanical inspections – 1,000 mile rule
- Border infrastructure improvements

# Management Control System



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THANK YOU



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EXPANSIVE GLOBAL INTERNATIONAL INNOVATIVE ACCOMPLISH